

Using Chatbots in Media to Disciple Making Movements (M2DMM)

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Visual Story Network Webinar
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Chatbots? M2DMM?

Chatbots

 A program that simulates interactive human conversation by using key pre-calculated user phrases and auditory or textbased signals... are frequently used for basic customer service and marketing systems...

Media to Disciple Making Movements (M2DMM)

 Using media strategies to accelerate disciple making movements

Fishing with a pole vs. fishing with nets



Knowing Jesus Project - Threefold Purpose

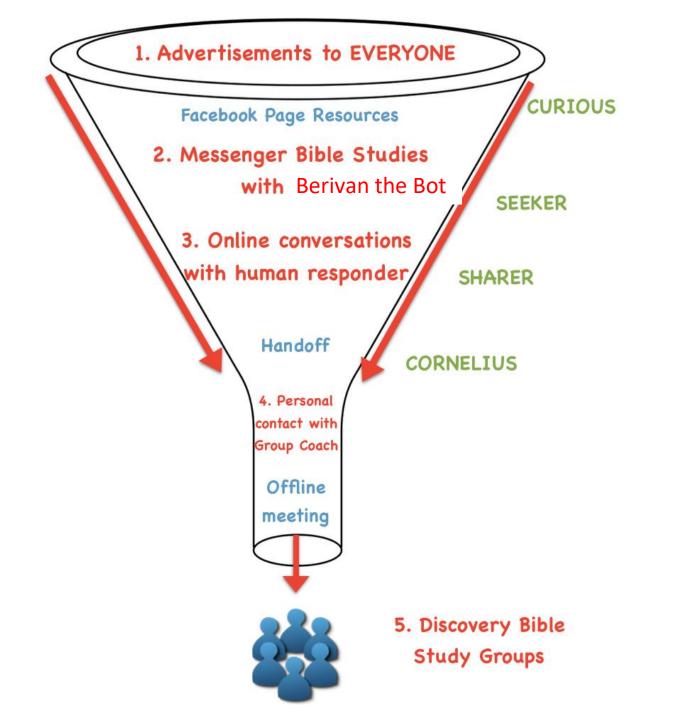
- 1) Finding "Cornelius" people who will start discovery groups /w their family/friends (Acts 10:24) "...Cornelius was expecting them and had called together his relatives and close friends."
- 2) Change spiritual atmosphere with hundreds to thousands engaging with Scripture
- 3) DMM Training ground to multiply local fishers of men

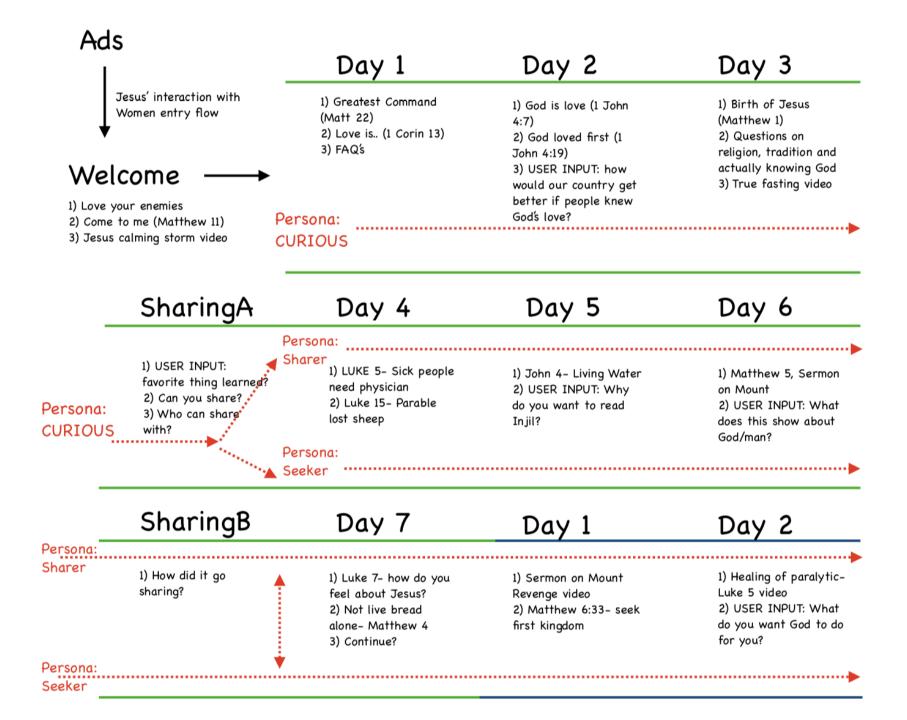
Final Goal:
Finding Hungry People Who
Will Start Discovery Groups
with Their Family/Friends

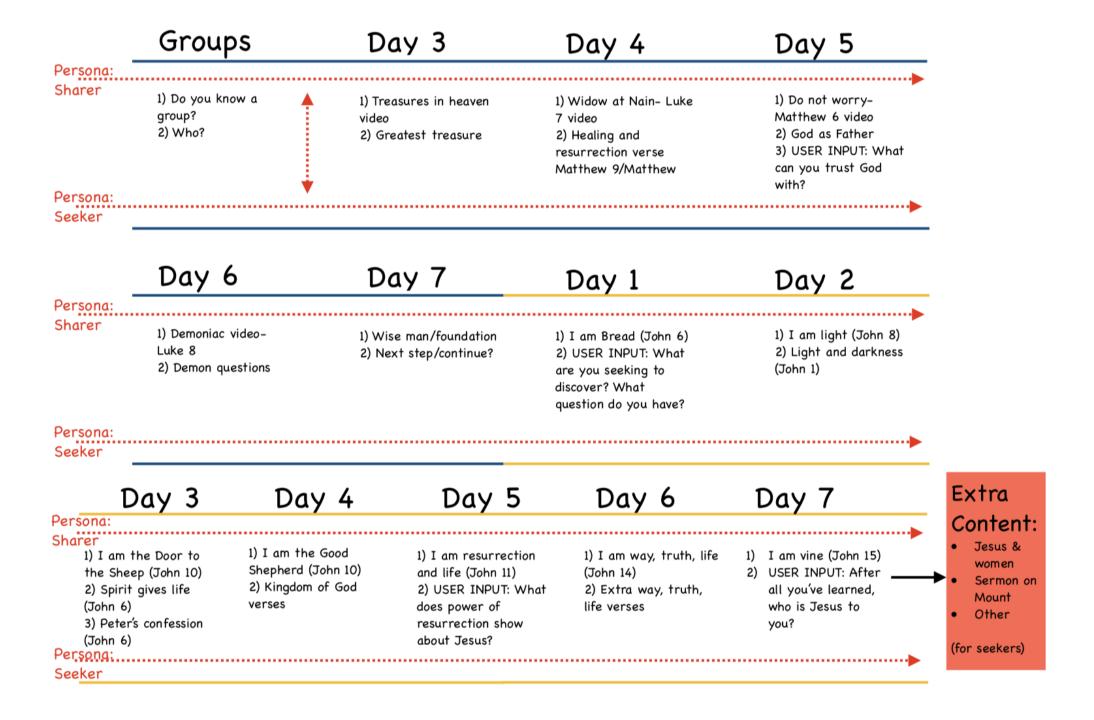
WE ARE **NOT**Trying to convince/argue with people
Trying to reach everyone
Seeking individuals who won't share with others

"If the goal is to find people who will start groups and movements, your bot strategy should be to find sharers, not just hungry people..."

Why? What to do? Everyone (unless they have a Encourage them to continue learning conversation) is tagged CURIOUS until Curious with us. (You won't spend much time Day 4. They are interested in what we talking to them). are doing. Spend some time talking to discern if They are learning and enjoying it. Maybe Seeker they are willing to involve others and spiritually hungry. They made it to Day 4. what the key is. Prioritize conversations with SHARERS, Sharer They have said they want to, have, or will discerning if they will share with others, share so Betty tagged them Sharer. start a group, and what their "key" is. You tagged them because they have a Connect them to a follow up person for Cornelius group of people they are going to study meeting with Ignore/block them Hater You tagged them a hater







Meet Berivan

 Contact Visual Story Network to get connected with a full English demo of our bot

Some stats

- Since initial launch of Facebook page with messenger bot in May 2018, we've seen...
 - 2,372 subscribers (net) with 651 current subscribers (573 dormant, 78 active)
 - 1,012 people finished intro content
 - 249 people completed mini bible studies for at least 7 days (around 10%)
 - Currently there are <u>194 SEEKERS</u> and <u>69 SHARERS</u>
 - Our online responder has
 - made notes about 129 people (around 5%)
 - had <u>significant conversations with at least 80 people</u> (since December 3rd)
 - Identified <u>1 possible Cornelius</u> leading to a face-to-face meeting

A Cornelius success story?

- Found less than 2 months after launch (but outside of target area)
- He is a natural sharer sharing stories with his father (listens in the garden!), wife, neighbors and his friends. Has met with local apostolic agent twice so far. Both meetings have had multiple generations involved. At 2nd meeting, did DBS on Genesis 1 with 5 adult males who all engaged with the study.
- Pray: 3rd Face to Face Meeting planned for this weekend

Challenges

- Forgetting that bots don't disciple people
- The bot distracting subscribers from significant conversations
- Discerning if people have <u>actually shared</u> with someone else
- Moving from <u>online conversation to offline relationship</u>
- Haters/Curious people <u>distracting online responder</u> from goal
- Technical/user experience issues
- Cultural issues

What's Next

- New ad campaign cycles to generate new conversations
- Broadcasts to re-engage dormant people
- Online to offline get some face to face meetings
- Integrate and catalyze prayer
- Berivan International
 - Full English demo of our bot
 - Full English template of our bot for adaptation/translation into other contexts